

5 Steps to a Successful Self Storage Transaction

STEP 1 CALL OUR BROKERAGE TEAM

- John H. Gilliland
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- George E. Hatchard
- Justin M. Quinto
- Yevgeni D. Kaniayev



STEP 2 WE WILL PROVIDE YOU WITH A FREE AND CONFIDENTIAL PROPERTY VALUATION



Condition
Market Location
Improvements Age
Neighborhood

WHAT'S INCLUDED IN YOUR PROPERTY VALUATION?

IRE uses a proven method to properly value your facility. Our Brokerage Team has sold more than 500 Self Storage Facility worth over 1 Billion dollars since 1998. Here are the highlights of what will be included for your FREE property valuation:

- Demographic Analysis
- Unit Mix Analysis
- Pricing Strategy
- Comparable Sales and Summary
- Financial analysis (Revenue vs. Expenses)
- Market Supply and Demand Analysis
- Competition Pricing Survey
- Cash Flow Analysis
- Property Recommendations

STEP 3 PROPERTY VALUATION REVIEW WITH YOUR BROKER



STEP 4 WE LIST YOUR PROPERTY FOR SALE & FIND YOU THE BEST BUYER



STEP 5 HAVE PROPERTY SETTLEMENT AND CELEBRATE YOUR PAY DAY

